



CPCA Member Dues Instructions Sheet

Membership

Membership in this category consists of goods and services provided in the paint and coatings industry, including adhesives and sealants.

Net Domestic Sales

Net Domestic Sales are the dollar net sales figure appearing in your profit and loss statements for your last fiscal year,

excluding those items not applicable to the paint industry subject to the following definition. Net domestic sales are gross domestic sales less returns, allowances, trade, quantity and cash discounts, freight on shipments direct to a customer, and the additional retail mark-up over and above the manufacturer's normal sales price in manufacturer wholly-owned retail store sales. Freight to company warehouses and distribution centers may not be deducted.

2020 Supplier & Distributor Member Dues Schedule

Class	Minimum Sales	...but not exceeding	Base Dues	Incremental Rate per \$1,000 of Sales	Minimum Sales
1	0	\$3,000,000	\$3,150		
2	\$3,000,000	\$5,000,000	\$3,150	+ 0.30 of excess over	\$3,000,000
3	\$5,000,000	\$10,000,000	\$3,750	+ 0.20 of excess over	\$5,000,000
4	\$10,000,000	\$15,000,000	\$4,750	+ 0.26 of excess over	\$10,000,000
5	\$15,000,000	\$30,000,000	\$6,050	+ 0.25 of excess over	\$15,000,000
6	\$30,000,000	\$50,000,000	\$6,800	+ 0.24 of excess over	\$30,000,000
7	\$50,000,000	\$999,999,999	\$11,600	+ 0.20 of excess over	\$50,000,000

Sample of Member Dues Calculations

Class	Reported Sales	...but not exceeding	Base Dues	Incremental Rate per \$1,000 of Sales	Total Calculations
5	\$18,260,000	\$30,000,000	\$6,050	Exceeding the minimum in Class 5 on dues schedule by \$3,260,000 Million	\$6,050
				\$3,260,000 Million x 0.25 = 815,000.	\$815
				815,000. Divided by 1,000 (incremental rate)	\$6,865
				HST at 13%	\$892.42
				Total Dues Payable	\$7,757.45



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Supplier & Distributor Member Application & Confidential Dues Form

We declare that our total sales in Canada of the products defined on the back for our fiscal year ended in 2018 were

\$		CAD
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This figure has been determined in accordance with the CPCA Member Dues Instructions Sheet.
Supplier & Distributor annual dues are to be paid upon receipt of the invoice.
All membership fees are kept confidential.

Official Representative Name	Title	Company
Company Address		City
Province State	Postal Code Zip	E-mail
Phone	Fax	Company Website

We authorize you to bill us for our dues for the period **January 1, 2020 to December 31, 2020** at the rate as determined by the attached schedule and our 2018 sales.

Date	Signature

Form Submission

Please complete and return your form to:

Micheline Foucher
Director, Administration
Canadian Paint and Coatings Association
900-170 Laurier Avenue West
Ottawa ON K1P 5V5

Tel: 613.231.3604
Fax: 613.234.4908
mfoucher@canpaint.com