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**CANADIAN PAINT
AND COATINGS
ASSOCIATION**

**ASSOCIATION CANADIENNE
DE L'INDUSTRIE DE LA PEINTURE
ET DU REVÊTEMENT**

CPCA Business Management • Marketing • Sales Alert

BUSINESS MANAGEMENT, MARKETING AND SALES ALERT

Focusing on Management, Sales & Marketing

FOR MEMBERS ONLY

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HEADLINES IN CPCA'S LATEST RN

FOR MEMBERS ONLY

Don't miss important industry insight in CPCA's comprehensive Regulatory Newsletter published monthly. All past issues of Business Management & Marketing News and Regulatory News Alert are archived in the Members Only section of www.canpaint.com.

- Members Reminded of Fast Approaching WHMIS 2015 Deadlines for Manufacturers and Importers
- Members Alerted on Health Canada's WHMIS 2015 Inspection Blitz
- Members Updated on Status of the Third Canadian VOC Regulations Targeting

- Hundreds of Categories and Subcategories of Consumer Products
- CPCA Presses Metro Vancouver Air Quality Planners to Align Proposed New Bylaw with Federal VOC Regulations
- Government Officials Meet with Industry Coordinating Group to Discuss Key Topics in Government's Final Response to the Parliamentary Committee Report on CEPA
- Members Informed on Upcoming Post-2020 Multi-stakeholder Meeting
- CPCA Surveys Paint Usage of Several Biocides in Paint Products to Further Inform Registrants and Government Officials
- Members Updated on Recent IPPIC Initiatives Regarding Nanomaterials, Biocides, and Microplastics

NOTE: If you would like access to the Members Only section of CPCA's website, please contact [Micheline](#) for new access coordinates.



CPCA's Annual Conference & AGM is fast approaching.

Join us at the Downtown Marriott Eaton Centre Hotel for the Annual Conference and AGM. Discussions will centre around sustainability in the coatings industry and explores major trends, challenges, and solutions in the paint and coatings industry. Be sure to register early and don't miss out on the discussions and networking opportunities.

[Download the Conference Program for Full Details.](#)



CPCA REPORT

Reminder: Ongoing Canada-EU Regulatory Cooperation Forum Consultation

The [Government of Canada](#) continues to accept comments from interested stakeholder groups on potential areas for regulatory cooperation with the European Union including proposals to align existing regulatory systems, to streamline duplicative procedures, or to work collaboratively in areas that will be impacted by new or disruptive technologies that are not yet regulated. On April 13, CPCA submitted comments in support of the existing Canadian, and North American, risk-based approach to chemicals management, and articulated our opposition to any alignment of CMP with the EU's hazard-based REACH program as recently recommended by the Report of the Parliamentary Standing Committee on Environment and Sustainable Development.

CPCA and CMC Coalition Promote Pro-Growth Manufacturing Strategy for Ontario

Ontarians will be going to the polls in June and CPCA and the Canadian Manufacturing Coalition (CMC) presented a Pro-Growth Manufacturing Strategy for Ontario. Manufacturing is at a crossroads in Ontario as companies continue to face increased operating costs and regulatory burden. The sector remains the most critically important business sector – directly and indirectly responsible for nearly 30 per cent of all employment and economic activity in Ontario alone. However, the sector continues to face many headwinds that are eroding Ontario's competitive position and undermining future prosperity due to the Province's tax and regulatory environment, energy costs, labour shortages, and most important of all, the lack of a long-term strategy that focuses on the growth of our sector. Specifically, the campaign will seek to:

- Raise the awareness of the importance of manufacturing in Ontario;
- Increase support for the challenges facing our sector;
- Identify real solutions to our challenges; and,
- Secure support to address our issues from all parties in the election for action when the new government is formed.

CPCA to Participate in CEPA Stakeholder Advisory Council Meeting in Ottawa on May 29-30 & Multi-stakeholder Consultation Session of Post 2020 CMP on May 31**Summary Update of CPCA Paint and Coatings Working Group (PCWG) Meeting of April 24**

Government's Response to Parliamentary ENVI Report to be Tabled in June

The Government will release its update on the Parliamentary Standing Committee's legislative review of CEPA 1999 in June. This update will the layout government's intended actions in response to the ENVI Report's 87 recommendations. While many of the Committee's recommendations can be readily implemented, others will require legislative or regulatory action and further discussion. Any possible action for amending CEPA is not expected to be initiated before early 2019 and it could be a 5-year process.

A multi-stakeholder consultation meeting, consisting of industry and NGOs held on April 27 was the last step for government officials to finalize its response and get it approved by the Minister before formal translation and publication in June.

Proposed Changes to Explosives Regulations Targeting Acetone and Aluminum Powders & Flakes

Following several discussions with CPCA and its members, NRCan officials discussed their latest thinking regarding the proposed regulatory initiative to further track suspicious retail sales of products containing the following home-made bomb precursors: acetone, aluminium powder, calcium ammonium nitrate and hexamine.

For Acetone: To exempt all holders of an "Authorization Certificate" issued under Precursor Control Regulations, sellers of products (e.g. paints) made with acetone, including aerosols and consumer packages less than 3 litres would be exempted from sales records and controlled access.

For Aluminium Powder and Flakes: Products containing aluminum powders <200 microns will be targeted as well as a certain size of consumer package. Aluminum pastes used in paint and coatings will be exempted

CMP-3 Draft Screening Assessment Report for Copper Compounds Expected in Winter 2019

CMP-3 Assessment of Manganese Compounds Is Starting with a Clear Focus on Consumer Products

ACC Biocide Panel Technical Group (AETEF) to Submit Two Study Reports to PMRA Before the End of 2018

PMRA officials recently reassured CPCA that the current timing of these study reports would not preclude PMRA to retrigger the re-evaluation of OIT in early 2019 prior to its effective cancellation in paint and coatings uses takes effect.

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MEMBER ACTION REQUIRED

MEMBERS: All updates detailed in this section require immediate attention and/or action to maintain regulatory compliance. Please review and respond as appropriate. Thank you, CPCA

WHMIS 2015 Update

Manufacturers and Importers WHMIS 2015 Compliance Deadline Is Fast Approaching: May 31

Member Action Required: Should you still have compliance questions to address to Health Canada WHMIS desk, please do not hesitate to contact CPCA and consult our FAQ reference document

Ongoing WHMIS 2015 Inspection Blitz

Regulatory compliance is vitally important for all members, as well as for their distributors/customers. The Health Canada inspection blitz will be intensifying during the spring, summer and fall time of 2018. Some CPCA members confirmed having already been visited by inspectors. This is an excellent opportunity for members to further ensure they are compliant. Health Canada has recently assessed a high non-compliance rate in a few industries and will be sharing next month a list of common SDS errors to correct.

Member Action Required: Be prepared for Health Canada inspectors' visits of your facilities

CPCA Surveys Members on Recommended SDS Authoring and Classification Systems for SMEs

CPCA has been aware that some software hazard classification database systems were not up-to-date. Some members warned that all software systems have drawbacks and there is a need

for a well-trained SDS author and classification expert to exert some control on accuracy. Here is the list of common software being recommended:

- UL WERCS recommended for small companies.
- Lab Formulator in conjunction with subscription to monthly updates of ChemAdvisor LOLI database
- Intelligent Authoring (Chemmate)
- TECIS from Trivalent (web-based automated SDS/label generation in English/French, however it requires full classification knowledge to use it)
- ChemWatch AuthorITE for global multilingual capability and focused on EU-Asia coverage

Member Action Required: Members should ensure their SDS authoring system relies on an up-to-date database.

The CBI Concentration Range Amendment to the Hazardous Products Regulations Now in Effect

Under the HMIRA, the amendment requires manufacturers to provide concentration levels or concentration ranges of substances in hazardous products on safety data sheets. The amendment also requires those who use a prescribed CBI concentration range to prevent the disclosure of the actual concentration or concentration range to state on the safety data sheet that the actual concentration or concentration range is withheld as a trade secret.

Options will be given to those companies having already filed HMIRA claims.

Member Action Required: Should you still have compliance questions please do not hesitate to contact CPCA

Canadian and US Governments Release Educational Primer on SNAc/SNURs Provisions

The Educational Primer developed by Environment and Climate Change Canada (ECCC), Health Canada (HC) and the Environmental Protection Agency (EPA) addresses the need for consistent and effective approaches to compliance promotion for SNAcs and SNURs through the supply chain and related obligations. The information is organized by jurisdiction and includes an overview of each program, how individuals can determine if a SNUR/SNAc applies to their activities, where to find information about published SNURs/SNAcs, and notification requirements in the U.S. and Canada for SNAcs and SNURs.

Member Action Required: [Download](#), make use of and share the new SNAc/SNUR Educational Primer on the Government of Canada website through your supply chain.

Chemicals Management Update

Health Canada Preparing for Performance Assessment of the MEKO Code of Practice

The MEKO Code of Practice for consumer alkyd paints became effective in 2014 and must be assessed five years later (2019). The Code requires to:

- Use of the lowest possible concentration of MEKO
- Include a ventilation statement on all labels
- Establish an educational program to inform consumers.

Following national information gathering and product testing, Health Canada will determine if other programs or a regulation would need to be implemented.

Member Compliance Action Required: All Architectural members are urged to review the Code of Practice Requirement and ensure that all of them are fulfilled prior to any Health Canada performance assessment begins later this year.

DEGME Significant New Activity to Come into Effect in Fall 2018

The Government only received one encouraging comment following the publication of its SNAC proposal. This SNAC will make the DEGME Code of Practice obsolete.

Member Compliance Action Required: All members engaged in the Code of Practice for DEGME should ensure full compliance with the SNAC requirement when published.

Proposed VOC Regulations for Certain Products Expected in Late Fall

Member Action Required: All available PCWG presentation decks can be forwarded to members upon request.

PMRA Biocides Update

CPCA Discusses EPA/PMRA Biocide Misalignment Issue with RCC Officials at PCWG

At the last PCWG meeting, CPCA had the opportunity to discuss with officials from the Regulatory Cooperation Council's (RCC) current policy process to effectively address existing international misalignment issues being identified in Canada, as opposed to US priorities. Last year, CPCA/ACA asked for the misalignment issue with the current EPA/PMRA biocide risk re-evaluation, registration and socio-economic analysis process to be added to next RCC Joint Action Plan 2018-2021. RCC is expected to define its Joint Action Plan later this year as the process had been delayed due to ongoing NAFTA negotiations related to regulatory cooperation.

Member Action Required: For more information about the RCC the publication of current work plan reports and new Action Plan, please visit the [Treasury Board Secretariat webpage](#).

CPCA Continues to Collaborate with PMRA Officials on Special Communication Regarding Treated Articles

At the end of 2017, PMRA received the legal assurance that policy amendments were not necessary to ensure that only registered pesticides are permitted for manufacture, import, sale and use of products in Canada. PMRA will finalize a communication piece to be disseminated to all sectors across Canada in late spring or summer of 2018. PMRA officials have been consulting CPCA and its members on the main content of this message. CPCA and Registrant Must provide Technical Information on Folpet Handling and Use in Canadian Paint and Adhesives PMRA Before the End of July

Member Action Required: CPCA encourages all members to complete and return their questionnaire before the end of April.

Ontario Ministry of Environment and Climate Change Toxics Reduction Act & Regulations Amendment Now in effect

Member Action Required: Please note the following changes to the toxics reduction plan requirements for your Ontario facilities:

- The first plan review cycle is now extended to six (6) years, with plan reviews due on December 31, 2019
 - The second plan review cycle is now four (4) years later, with plan reviews due on December 31, 2023
 - After 2023, facilities will return to the original timing to review their toxic reduction plans every five years
-

ISO 14001:2015 & ISO 9001:2015 Transitions

Member Action Required: Certified Organizations have until **Midnight on September 14, 2018** to transition to the 2015 versions of the standards.

**IPPIC Publishes Global Market Analysis for the Paint and Coatings Industry (2015–2020)**

The International Paint and Printing Ink Council (IPPIC) has published a new, expanded edition of its well-respected Global Market Analysis (GMA): the Global Market Analysis for the Paint & Coatings Industry (2015-2020). It provides comprehensive market research covering the global paint and coatings industry, addressing topics of relevance to coatings manufacturers, end users, raw materials suppliers, and others interested in the industry.

The report covers three primary categories of coatings: Decorative, Original Equipment Manufacturers and Special Purpose, as well as the many sub-segments

within those categories. Research focuses on sector analysis, market trends and drivers, and competitive landscape. Packed with insightful information, content is delivered in an easy-to-read format with charts, tables, and other illustrations that highlight the study's most pertinent data.

IPPIC is pleased to partner with The ChemQuest Group, Inc., a leading consulting firm to the specialty chemicals and coatings industries, to conduct the in-depth market research and develop this single-volume resource document.

Corporate Member Price: Members of the associations that comprise IPPIC may purchase a digital download at a special members' only price of US\$2,750 (Contact your IPPIC member association for the required special DISCOUNT CODE).

Global License Price: IPPIC Members can also purchase a "global licence" for US\$10,000. A global licence entitles a purchaser to place an electronic copy of the study on a corporate intranet server on which employees of the licensee can view the study. Such a licence would not entitle the licensee to place the study on an extranet server or web page where it would be accessible to persons not employed by the licensee.

Non-member List Price: A digital download may be purchased for US\$4,500 per copy.

Order online. For more information, contact IPPIC's Steve Sides at (202) 462-6272.

CPCA Highlights of Events

FEICA European Adhesive and Sealant Conference & EXPO
September 12-14, 2018, Riga

CEPA-ICG Update Conference
October 1-3, Toronto

Sema

October 30-November 2, Las Vegas

Supply Chain Summit Series

November 14-15, Chicago

CPCA Reading/Course Highlights

Tavares New Sustainability Toolkit

IISD Sustainable Infrastructure Finance Portal

See news and views on Financing Sustainable Infrastructure for SDG achievements.

Retailers/Producers Collaboration Throughout the Supply Chain to Improve Global Sustainability Standards

eLearning Course "The Beginner's Guide to Toxicology" Available in May

Blog: What's the "Social Cost of Carbon?"

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**CORPORATE MEMBER NEWS**

AkzoNobel Makes Progress on Transformation into 'Focused' Paints, Coatings Company

Valspar Created Four Architectural Coatings for a Multi-Use Amphitheater in Maryland

Covestro Announces Start-Up Challenge Winners

The program aims to promote creativity and entrepreneurial thinking among its nearly 16,000 employees.



4TH ANNUAL ISSUE **CPCA INSIGHT**

Coming May 2018

Featuring:

- Industry news and technological advances
- Comprehensive CPCA directory
- Distribution to a national database, various levels of government and at key industry events

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INTERNATIONAL NEWS

Important: Study Finds Global Firms Ill-prepared for Upcoming EU Data Regulations

If your company trades with the EU, please note that General Data Protection Regulation, coming May 25, 2018, affects any firm that does business in the EU and imposes colossal fines for mismanagement of personal data.

Member Action Required: The EU General Data Protection Regulation Comes Into Force on May 25. For further information, please contact [CPCA](#).

Important Dates to Watch

Member Action Required: Compliance Reminder

- Reg. 127,
- Reg. 143/16,
- NPRI Report, June 1
- Toxics Reduction Act Annual Reporting, June 1

(Members can use the CPCA website to file their TRA reports)

Federal and Provincial News

NAFTA UPDATE

New Auto Rules Is 'Core' of future NAFTA Deal

Canada is now down to the fine details on [auto rules of origin](#), as a successful deal hinges on getting autos right.

Government Tables Bill 176, An Act to amend the Act Respecting Labour Standards and other Legislative Provisions Mainly to Facilitate Family-work Balance

The Bill includes some innovations with respect to the refusal to work, the reduction of the number of additional hours an employee may be required to work and requirement of five days' advance notice, the staggered working hours (calculation of overtime), psychological harassment, annual paid leaves, absence management (for serious illness, death, funeral, etc.), few hours of work per week, etc.

Report of the Standing Senate Committee on Energy, the Environment and Natural Resources Submitted

The report, *"Decarbonizing Heavy Industry: The Low-Carbon Transition of Canada's Emission-Intensive and Trade-Exposed Industries"*, studies what it will cost ordinary Canadians and businesses to meet the Canada's greenhouse gases emission reduction target of 30 per cent reduction below 2005 levels by 2030. It is examining the effects Canada's GHG reduction targets will have on five sectors: electricity, transportation, oil and gas, buildings and emission-intensive trade exposed industries that are mostly heavy industries that compete in international markets. Canada's manufacturers of chemicals are among the most highly vulnerable sectors to carbon pricing programs and emission reduction requirements.

Health Canada & US Consumer Product Safety Commission Consult on a draft *"Guidance on the Application of Human Factors to Consumer Products"*

HC and the US CPSC have drafted this guidance with the goal of helping industry make safer consumer products. This draft guidance document is not a rule and does not establish legally enforceable responsibilities. HC is inviting comments before March 14.

Member Action Required: Are there any additional factors that should be included and is this report content useful? Please request your copy of the Draft Guidance from CPCA and share your feedback.

Court Resolution of Poisoned Work Environments

In circumstances where [the work environment deteriorates](#) to such an extent that it may be considered "poisonous" or "toxic", a court will likely find that the employer's behaviour in creating and/or condoning this environment amounted to a constructive dismissal of the affected employee.

[Reporting Requirements under Canada's Anti-Terrorism Legislation: New CSA Guidance for Registrants, Exempt Dealers and Exempt Advisers](#)

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NATIONAL NEWS

Competition Bureau

[Competition Bureau Issues 2-year Jail Sentence to CEO for Fraudulent, Misleading Telemarketing Calls](#)

New Filing Fee for Merger Reviews in Effect on May 1

The [filing fee will increase](#) from \$50,000 to \$72,000.

Add Bureau's Antifraud Resources to Your Utility Belt

Competition Bureau and Investment Review Division to Increase Transparency of Communications of Their Independent Reviews

Insurance Coverage & Liability

Consumers Question Liability for Accidents Involving Automated Driving Systems
 Study says useful data to reconstruct accidents must be determined.

Insurance & Reinsurance 2018

Emerging and unpredictable risks like cyber-risk and climate change pose new challenges for both insurers providing business interruption coverage and their customers, which are changing the business interruption coverage.

Workplace

A 5-Step Sexual Harassment Risk Mitigation Strategy for Canadian Employers

Discover How and Why Workplace Allergic Reaction Develops
 May 9



ONTARIO

2018-2019 Ontario Budget

The new pre-election budget including billions of dollars in new spending and a \$6.7-billion deficit ahead of June's election, will:

- **Focus on domestic spending:** Including stronger hospital care with a \$822 million, plus \$19 billion over 10 years to renovate hospitals. The budget will:
- **Boost minimum wage:** To \$15 per hour on January 1, 2019.
- **Provide new 3-year funding through the Good Jobs and Growth Plan:** \$935 million To support Ontario businesses, and leverage more than \$9 billion in private-sector investments.
- **Recognize international agreements uncertainties (NAFTA, CPATPP, US Tax reforms) and related risks:** Defend province's interest in NAFTA negotiations and in CPATPP transition (\$1.26 billion funding).
- **Create New Economy Fund:** In priority sectors such as advanced manufacturing, information and communications technology (ICT), life sciences and cleantech. Ontario will invest an additional \$500 million over the next 10 years in the fund to retain over 20,000 jobs and attract \$5.7 billion in investments.
- **Support Forestry Growth Fund:** \$30 million over the next 3 years for productivity and innovation enhancements, increased competitiveness, access to new global markets and strengthened supply chains.
- **Support Small Business:** \$500 million in new initiatives over the next three years, including a 22 per cent cut to the small business Corporate Income Tax rate.
- **Championing Women's Economic Empowerment**

With respect to Global Trade Strategy, key initiatives include:

- Providing the Accelerate to International Markets program
- Supporting export activities of SME by providing market research, export management services and trade missions
- Creating the Magnet Export Business Portal
- Growing the province's presence in key international markets
- Putting a stronger focus on reverse trade missions.

Member Action Required: Ontario members encouraged to examine business opportunities to result from the above initiatives

Product Stewardship: CPCA Informs Members of the Wind Up of Ontario's Municipal Hazardous or Special Waste (MHSW) Program

CPCA is following up on the April 1, [direction](#) from the Ontario Minister of the Environment and Climate Change to Stewardship Ontario (SO) to wind up the MHSW Program by [December 31, 2020](#). The direction will allow the transition of materials collected under the program to individual producer responsibility under the Resource Recovery and Circular Economy Act, 2016. Of particular interest is how the wind-up process will impact the paint industry and the surplus funds held by Stewardship Ontario in trust. These surplus funds resulted from overbilling when paint collection was under the auspices of Stewardship Ontario. That program has been operated for the last three years by Product Care and since that time no services whatsoever have been provided by Stewardship Ontario for paint recycling. CPCA will participate in consultations to be launched later this year to ensure that surplus funds, collected without services are refunded to the businesses that were wrongfully charged. It is now the responsibility of the Resource Recovery and Productivity Authority to ensure their fiduciary responsibility related to those funds is properly exercised.

Ontario's Energy Plan Ignores Provincial Climate Law: Watchdog

[Environmental Commissioner](#) Dianne Saxe says the government needs to facilitate a drop in fossil fuel use by 40 to 50 per cent in the next 13 years to meet its emissions reduction goal

Two Dozens of Workplace Inspection Blitzes Being Planned for 2018-2019

Member Action Required: High-risk sectors such as [chemical manufacturing plants](#) and [retail stores](#) are targeted.



QUÉBEC

Bill 165, An Act to Amend the Highway Safety Code and Other Provisions

The [driving of autonomous](#) vehicles in Quebec is finally regulated, although a number of uncertainties remain. Tesla's model X is now permitted in Quebec. While driving vehicles of levels 4 and 5 is not allowed for the moment, but will be permitted later.

2018-2019 Quebec Budget

Quebec [published a balanced budget](#) with a surplus of \$3.1 billion before contributions to the [Generations Fund](#). The economic growth will be of 2.1 per cent in 2018 and 1.7 per cent in 2019. The gross debt will be at 49.6 per cent of GDP in 2018-19, on track to reach an objective of 45 per cent in 2023.

- Government expenses will increase by 4.7 per cent. \$100 billion in infrastructure projects (REM and subway extension in Montreal and Quebec tramway).
- \$2.3 billion for SMEs with a reduction from 8 to 4 per cent of income tax rate and a reduction to the FSS.
- \$655 million to favour innovation and business investment in biosciences and clean technology and \$60 million in Scale.AI to favour the use of artificial intelligence in the supply chain.
- Create Réseau200 to assist SMEs national and international networking.

Quebec Superior Court Recent Decision on Service Contract

An [independent worker](#) governed by a service contract and not an employment contract is entitled to reasonable notice of termination.

Quebec Tables Bill to Reform Labour Standards Legislation

Among [several measures tables](#) is the reduction of the number of overtime hours that employees are required to accept to two and allows them, subject to exceptions, and the refusal to work if they have not been informed of their work schedule at least five days in advance.

Quebec Publishes Draft Regulations for Worker Health and Safety

The [draft regulations](#) provide new rules and updated standards in matters of protection and prevention against falls.



PEI

Minimum Wage Increased to \$11.55 on April 1, Highest in Atlantic



NEWFOUNDLAND AND LABRADOR

New Budget 2018-2019: Building for Our Future

The [8.4 billion budget](#) aims to reduce the deficit and achieve a surplus in 2022-23. The net debt will hit a historic high at \$15.5 billion.

- Real Exports are expected to increase by 2.8 per cent (due to production beginning in new oil & gas projects)
- \$619.7 million in new and existing infrastructure and \$2.5 billion over five years



ALBERTA

Last Budget Tabled Before Spring Election of 2019

The budget was built around three pillars:

- Diversifying the Economy (\$1 billion over eight years to improve pipeline capacity beginning in 2019-20, up to \$6 billion in private investment for natural gas processing, \$500 million for new extraction facilities)
- Protecting Vital Public Services (Extending the Capital Investment Tax Credit)
- Returning to Balance, Alberta has the highest employment rate and weekly earning in Canada.

Over the next three years, \$5.3 billion will be spent to advance climate leadership initiatives.

Industrial Methane Pollution Cut 45 Per Cent by 2025

Alberta will assist the oil and gas industry through this transition with more than \$2.3 billion in assistance, including exemption from carbon levy costs for five years.



BRITISH COLUMBIA

B.C. Fatigue Risk Management Symposium Set for June 7

How to **mitigate and manage** fatigue-related risk in the workplace

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START TRAINING NOW TO PREPARE FOR GHS

CPCA has partnered with ICC Compliance Center to offer training on GHS* to its members.

Members of CPCA receive 15 per cent off ICC's in-person training classes across Canada for GHS Supervisor Manager and GHS Classification.

Visit CPCA's online store for easy access to ICC's online courses on GHS and other topics. [Click here](#) to start training today!

* CPCA strongly recommends that its members start training their employees as early as possible in the new year prior to the official coming into force of GHS in Canada on June 1, 2015.



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 CANADIAN PAINT AND COATINGS ASSOCIATION

BUSINESS FACTS AND OPPORTUNITIES

Ottawa Urges Aerospace and Defence Firms to Invest in 'Key Industrial Capabilities'

The **five key industrial capabilities** are: Advanced materials, Artificial intelligence, Cyber resilience, Remotely piloted systems and autonomous technologies, and Space systems. Canada's defence industry has more than 650 companies with an R&D intensity 4.5 times the Canadian manufacturing average.

Grasping the Next Generation of Robotics

The U.S. Ranks Near the Bottom on Sustainability Scorecard

According to Morningstar, which analyzed dozens of countries on a variety of environmental, social and governance metrics, the U.S. is closer to the back of the pack in terms of its sustainability score and trails a number of Latin American countries.

A Printable Flexible Organic Solar Cell

Unlike the solar cells you're used to seeing, organic photovoltaics are made of compounds that are dissolved in ink and can be printed and molded using simple techniques. The result is a low-weight, flexible, semi-transparent film, which could change the way we power the world.

Paint & Coatings

Global Coatings Market Passes \$167 Billion

Global Waterbased Coatings Market Projected to Reach US\$80.36B by 2024

North American Coil Coatings Market

Superhydrophobic Coatings Market Research Survey 2018-2022

This market should grow at a CAGR of 33.31 per cent.

Global Anticorrosion Coatings to 2022

PPG Industries, AkzoNobel, Hempel, Chugoku, Kansai, 3M, Nippon paints, VALSPAR-SW, NEI Corporation are the key players in this market.

Texture Paint Market to Grow at a CAGR of 4.77 Per Cent to 2022

<https://www.researchandmarkets.com/publication/mxz2r2j/4497332>

2018-2022 Global Wood Coatings to Grow at a CAGR of 6.4 Per Cent

Global UV PVD Coatings Market Profile 2018

Offshore Oil & Gas Paints & Coatings to Grow at CAGR of 7.3 Per Cent By 2023

Adhesives & Sealants

Technology

Dosing Two-Component Silicones

Adhesives Bridge Automation Gaps

There is a growing demand for consolidated structural designs capable of providing significant reductions in weight, fuel consumption and CO₂ emission, as well as manufacturing time and system cost.

Soft, Flexible Gripper Uses Gekco-inspired Adhesives

Sealants Designed to Outperform Conventional Anodize Solutions

Market Studies

Medical Adhesives Market Expected to Grow at a CAGR of 9.4 Per Cent During 2017-2025

Global Industrial Adhesives Market Trends & Analysis, With Forecast To 2022

This market will grow at a CAGR of 5.11 per cent during the period 2018-2022.

Automotive Adhesives & Sealants Market Forecast to 2025 & Analysis Report 2018

Aerospace Sealants Market Top Manufacturers by 2023

Global Surgical Sealants and Adhesives Market to Gain Returns of US\$3.59B by 2023

Global Construction Sealants Market Report 2018-2021

High demand expected from developing & BRICS countries.

Phenomenal Growth in Waxed Paper Packaging Market from 2018 to 2023

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Hello, savings.

Canadian Paint and Coatings Association members, use **offer code (BCD) D836600** to always save **up to 25% off base rates** plus, get other sweet deals like dollars off, a free upgrade, or free weekend days.

Book today at **budget.com/800members** or call **1-800-527-0700**.

Terms and Conditions: The savings of up to 25% applies to Budget base rates and is applicable only to the time and mileage charges of the rental. Offer does not apply to car group & All taxes, fees (including but not limited to Air Conditioning (Extra Recovery Fee, Concession Recovery Fee, Vehicle License Recovery Fee, Emergency Recovery Fee, Tire Management Fee, and Request Traveler Fee) and surcharges (including but not limited to Customer Facility Charge and Environmental Fee Recovery Charge) are extra. Please mention BCD D836600 to take advantage of this offer. Offer is available for U.S. and Canadian residents only for rentals at participating locations in the U.S. and Canada. Offer may not be used in conjunction with any other BCD number, promotion or offer. Weekly rates require a minimum five day rental period. Weekend rate available Thursday noon car must be returned by Monday 11:59 p.m., or higher rate will apply. A Saturday night keep and an advance reservation may be required. Discount valid on rentals checked out no later than December 31, 2018. Offer is subject to vehicle availability at the time of rental and may not be available on some rates at some times, including some online rates at Budget.com. Car rental return restrictions may apply. Offer subject to change without notice. Holiday and other blackout periods may apply. Renter must meet Budget age, driver and credit requirements. Minimum age may vary by location. An additional daily surcharge may apply for renters under 25 years old. ©2018 Budget Rent A Car System, Inc.




MARKETING CORNER

Walmart Aligns Disclosure Policy with Californian Law

Walmart updated its ingredient disclosure policy indicating that product suppliers can now comply with it, by adhering to California's list of chemicals of concern.

Do Not Miss Two Marketing Events in Toronto Next Month

Business Analytics Innovation Summit

May 1-2, 2018, Chicago

Retail Council Canada Store 2018, May 29-30

Store 2018 focused on the consumer of the future, how moving beyond customers' speed, how voice search is revolutionizing retail experience, how to use digital marketing to drive traffic to your store, retail evolution, etc.

Digital Marketing Conference, May 17-18

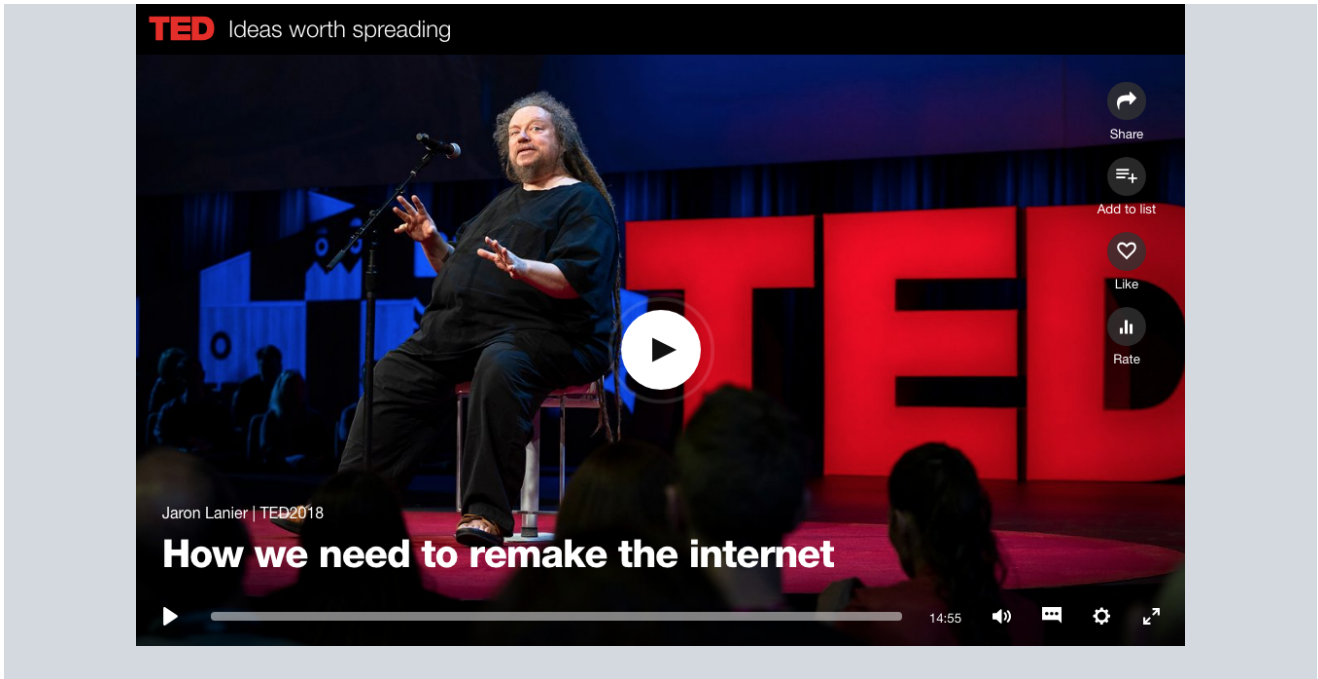
Explore big ideas from innovators and leaders of the changing business world and thought-provoking presentations designed to help transform your business and yourself.



TED TALKS

How We Need to Remake the Internet

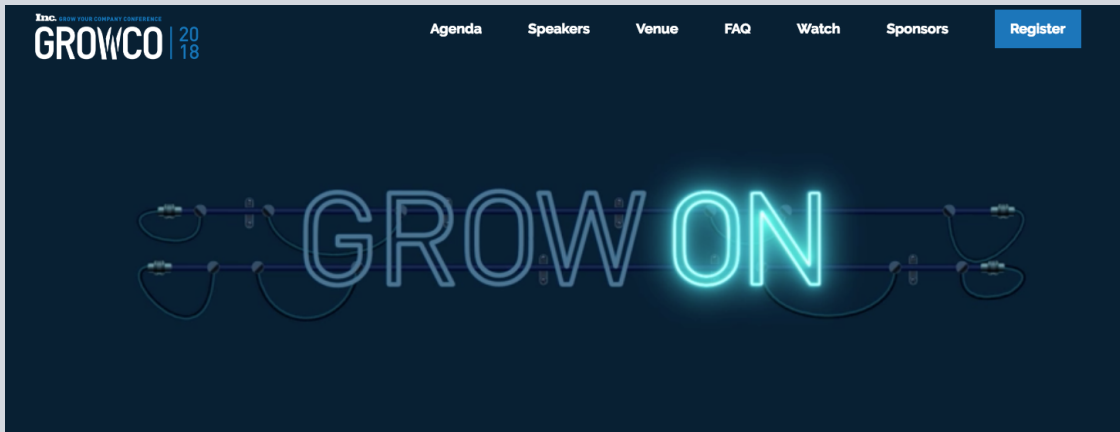
In this visionary talk, Lanier reflects on a "globally tragic, astoundingly ridiculous mistake" companies like Google and Facebook made at the foundation of digital culture -- and how we can undo it. "We cannot have a society in which, if two people wish to communicate, the only way that can happen is if it's financed by a third person who wishes to manipulate them," he says.



Inc.com

Inc.com: GrowCo: The Essential Conference for Company Builders

This event will take place May 30 - June 1, 2018 in New Orleans.



Canadian Listing of New Megaprojects

Merx Listing

West

Pearson-Dogwood MixedUse Ph1 - Parcel C -

698 W 57th Ave, Vancouver
4+ Storeys/Retail/Elderly/Education
\$75M

Oakridge Centre Mixed Use Redevelopment

650 W 41st Ave, Vancouver
4+Storeys/Strip Mall/Athletic
\$1.5B

Stadium Station Transit Oriented Development

10950 84 St, Edmonton
4+Storeys
\$25-50M

Langham Towers

100 AVE/104 ST NW, Edmonton
4+Storeys
\$25-50M

Ice District - Phase 2, Tower 1 & 2

Edmonton
4+Storeys/Office
\$50M

Kapyong Barracks Residential Mixed-Use

Kenaston Blvd, Winnipeg
4+Storeys
\$90M

Central**Mixed Use Development**

805 Don Mills Road, Toronto
4+Storeys
\$50M

Residential Buildings

4853 Thomas Alton Blvd, Burlington
4+Storeys
\$40M

Mixed Use Redevelopment

10-16 Wellesley St West, Toronto
4+Storeys
\$50M

Trinity Ravine Mixed Use

1250 Markham Road, Scarborough
4+Storeys
\$100M

Quebec**Condo Union Park Phase 2**

2020 Blvd Rene-Levesque West, Montreal
4+Storeys (166 Units)
\$25-50M

Le Distinction - Phase 2

11455 Boulevard de la Colline, Québec
4+Storeys
\$50M

\$828M for Nova Scotia Infrastructure Projects Over 10 Years

Under the [plan's first phase](#), the Federal approved nearly 3,500 projects across Canada worth \$8.4 billion.

Ontario Picks Preferred Bidder to Build Toronto's \$1.2B Finch West Light Rail Line

The 11-kilometre transit project includes 16 surface stops.

Pharma Firm Sanofi Pasteur to Build \$500M Vaccine Manufacturing Plant in Toronto

The new plant will be completed by 2021.

Alberta to Build 20 New Schools for \$323M to be Completed by 2022-2023

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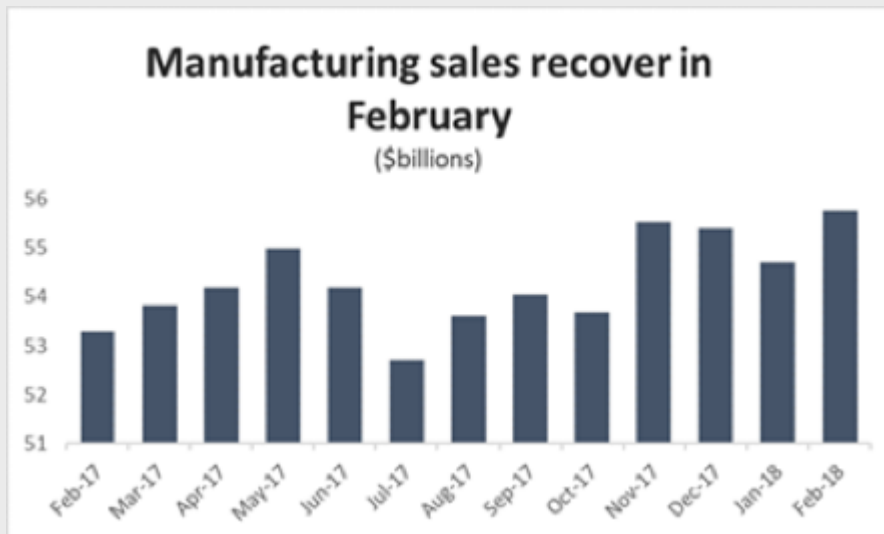


BIWEEKLY REPORT ON THE CANADIAN ECONOMY

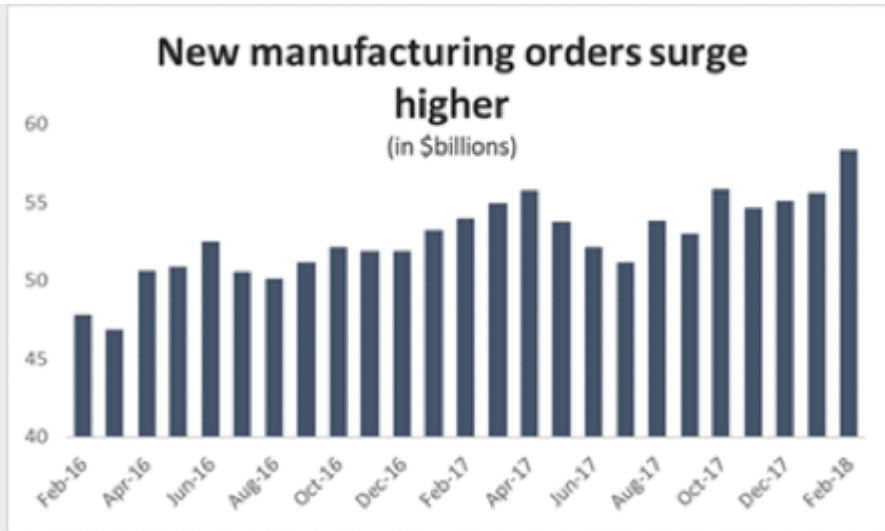
Canadian GDP Down 0.1 Per Cent in January

CMC Manufacturing Sales Report, February 2018: Ontario and Quebec Drive Manufacturing Sales to a Record High

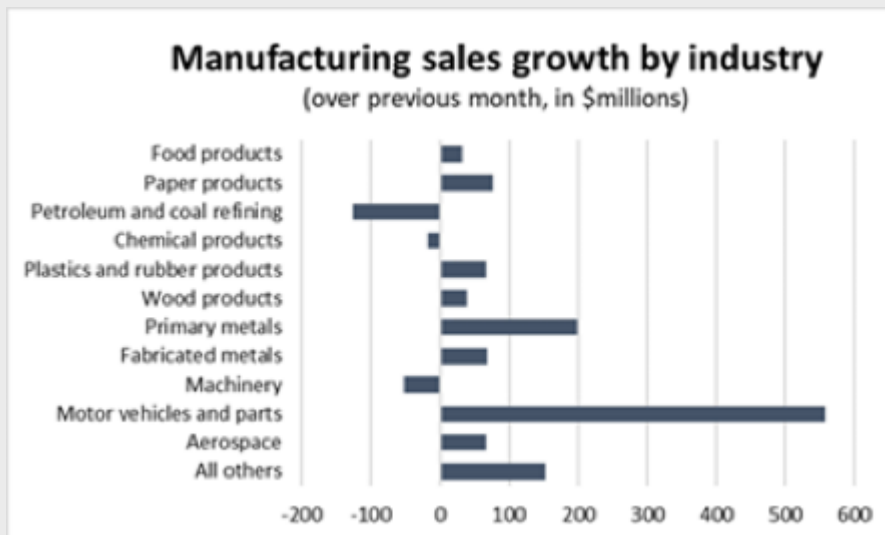
Although gains were not shared across all provinces, February was an excellent month for the manufacturing sector overall. Ontario and Quebec drove national manufacturing sales to a new all-time monthly high. Manufacturing output was up 1.9 per cent over January, to reach \$55.8 billion, eclipsing the previous high set in November.



Moreover, manufacturing sales growth was grounded entirely in higher output volumes rather than price effects. Inflation-adjusted sales are now at their highest level in nearly a decade and there was a strong remarkable improvement in new manufacturing orders (+5.0 per cent). The increase was driven by a spike in aerospace orders (+56 per cent from January). New non-aerospace orders were also 2.8 per cent higher in February at \$54.8 billion and have never been higher.

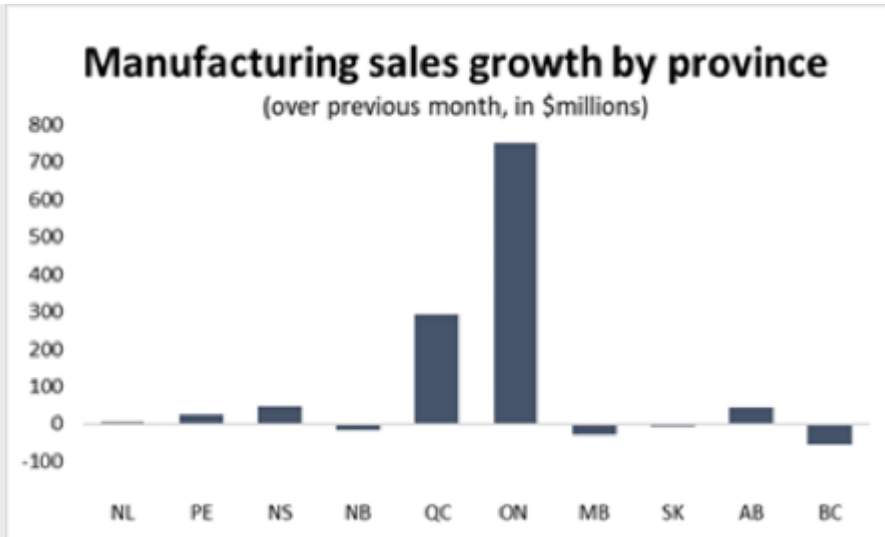


Much of the increase in manufacturing output was the result of a recovery in the auto sector. Motor vehicles and parts production had fallen by 6.5 per cent in January, but recovered those losses a month later (+7.3 per cent and a \$558 million increase). Even so, motor vehicles production is still tracking below levels seen in 2016 and the first half of 2017.



Primary metals production was up 4.8 per cent (\$198 million) compared to January, while aerospace output was 4.2 per cent higher (\$66 million). Fabricated metals, forest products, and computer and electronics products sales were also higher. Meanwhile, sales of machinery (-1.6 per cent) and refined petroleum both dipped.

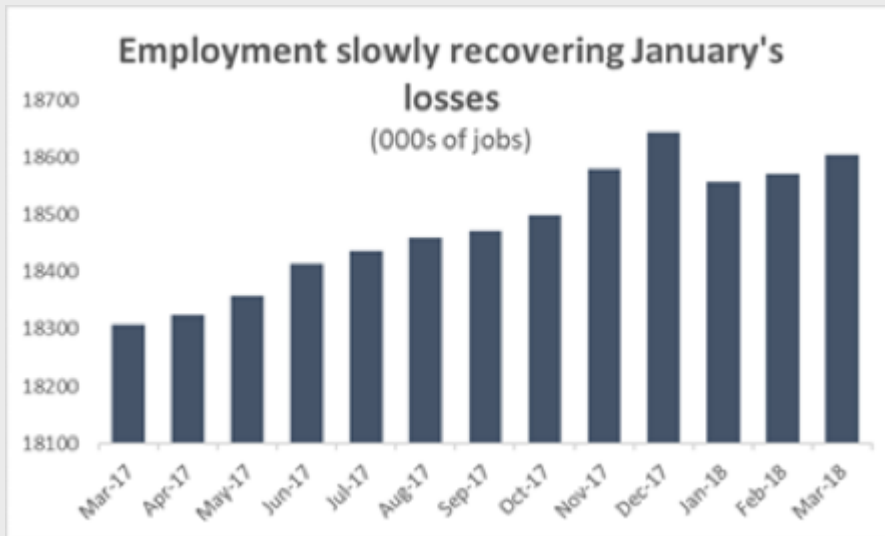
Buoyed by the recovery in automobile and parts production, Ontario manufacturing sales were up 3.0 per cent (nearly \$750 million) to reach their highest level since last May. Meanwhile, Quebec sales were 2.2 per cent higher (\$292 million), largely driven by primary metals. On a percentage growth basis, Canada's manufacturing growth leaders were in Atlantic Canada (+ 17.2 per cent in PEI and 6.5 per cent NS).



Manufacturing sales were notably lower in BC, NB and Manitoba. In NB it was due to lower refined petroleum sales; in Manitoba to a sharp drop in machinery production; and in BC to a lower output from producers of electrical equipment, appliances and related components.

CMC Labour Force Survey Analysis: Job Losses in Manufacturing in March

i) Overall Canadian Labour Market: The market continued to show modest job gains in February and March. Last month, the Canadian economy added 32,300 net new jobs (+0.2 per cent), but there are still more than 40,000 fewer Canadians employed than there were at the end of 2017.

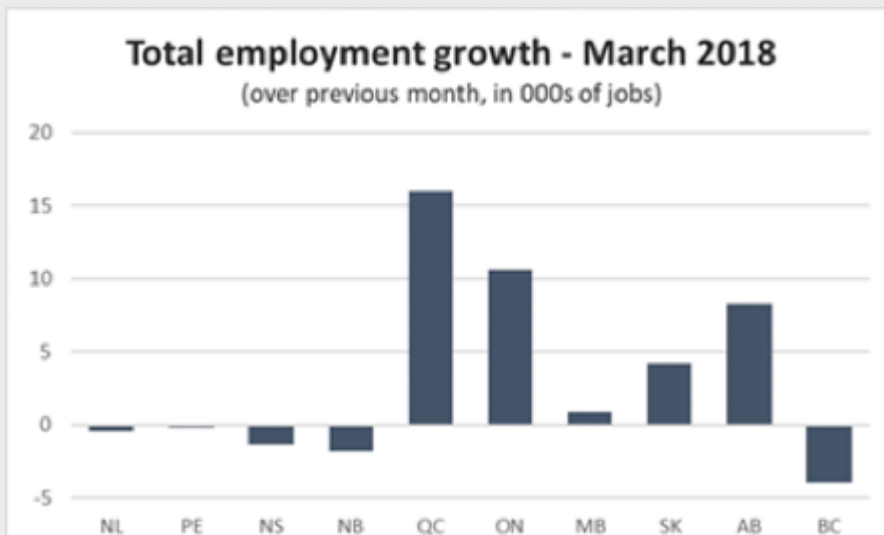


The monthly unemployment rate held steady at 5.8 per cent. Even though it is sitting at historic lows, it is not due to robust employment growth but to a steady decline in labour force participation. Through the first quarter of 2018, the share of working-age Canadians employed or actively looking for work - 65.5 per cent - its lowest quarterly level since 1999. Canadians only count as unemployed if they report that they are actively seeking a job.



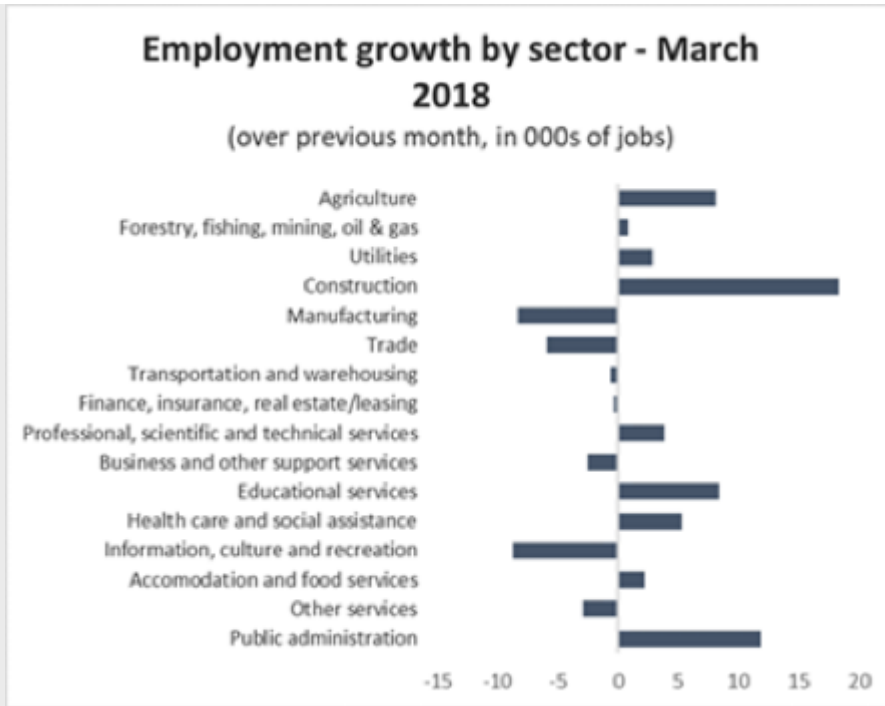
Job growth was decidedly mixed across Canada, with gains in Central Canada and on the prairies, and losses in Atlantic Canada and BC. In terms of absolute employment gains, Quebec was the national leader followed by Ontario and Alberta. On a percentage basis, Saskatchewan led the way, with a solid 0.7 per cent increase. BC has seen three consecutive months of decline.

Results were also mixed at the industry level.

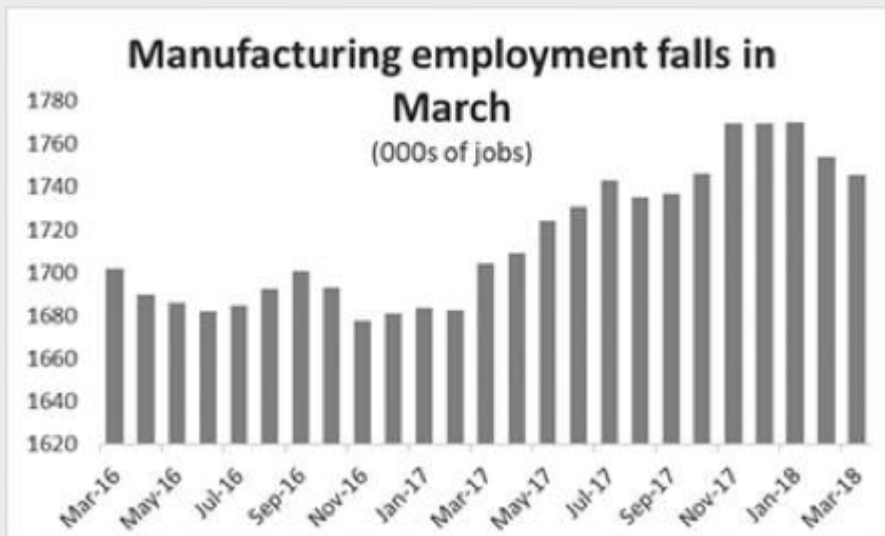


ii) Manufacturing Sector Labour Market

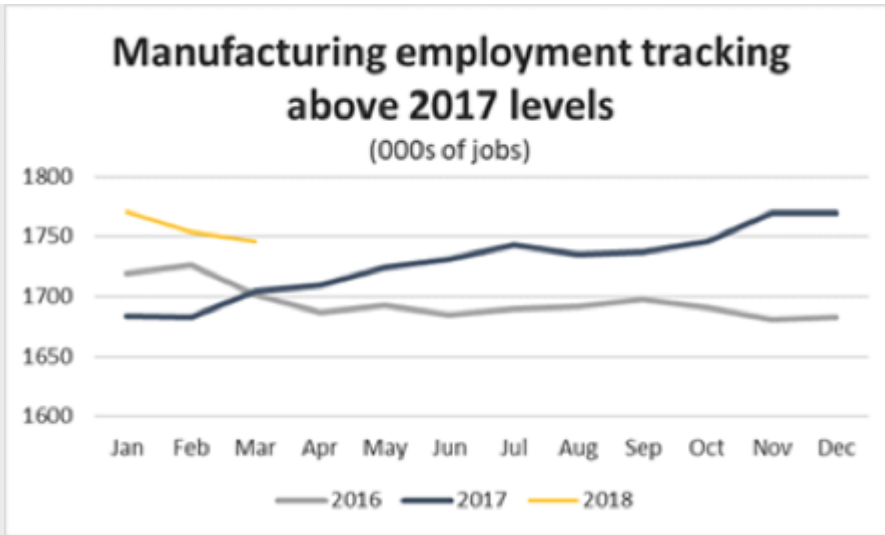
Manufacturing employment was down in March as the sector continues to slowly give back the gains it made at the end of 2017. Employment hit a five-and-a-half-year high in January (1.77 million jobs), but the sector lost 16,500 jobs in February and another 8,300 positions in March.



While employment was down in the last two months, it remains well above levels seen at the same time last year. Employment is tracking 3.9 per cent higher in the first quarter of 2018 compared to the same period in 2017.



Quebec posted the steepest losses in the manufacturing sector (- 1.7 per cent or 8,700 jobs) in March and showed a fourth consecutive month of declines. BC and Manitoba also posted losses of 1,200 and 900 jobs, respectively; and employment was down across the Atlantic. Meanwhile, Saskatchewan (1,100 new jobs) and Alberta (23,400 jobs since the beginning of 2017) both recorded notable increases in manufacturing employment.



Member Action Required: To get the full CMC labour force analysis and manufacturing sales report, please contact CPCA

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Members Urged to Use Educational Materials for MEKO

Please note that all CPCA members are urged to use the educational materials provided for their use to inform customers about the issues related to MEKO in paint. These materials are offered so as to communicate the information on the Code of Practice for MEKO to company staff, contractors, DIY consumers and the general public. This undertaking was required for the industry to secure a voluntary Code of Practice for MEKO instead of a regulation.

MEKO

EDUCATIONAL RESOURCES
NOW AVAILABLE!

The Canadian Paint and Coatings Association (CPCA) has developed educational communication tools to ensure that all consumers adopt recommended practices with regards to ventilation when using indoor alkyd paint products containing MEKO.

View, download or print copies of the **fact sheet**, **poster** and **video** or share a link to the materials on your social media networks and/or website.

www.canpaint.com/meko-educational-materials

CANADIAN PAINT AND COATINGS ASSOCIATION

ASSOCIATION CANADIENNE DE L'INDUSTRIE DE LA PEINTURE ET DU REVÊTEMENT

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CANADIAN PAINT AND COATINGS ASSOCIATION



ASSOCIATION CANADIENNE DE L'INDUSTRIE DE LA PEINTURE ET DU REVÊTEMENT

For members of CPCA and employees of CPCA member companies.

**CPCA Affinity Program
Benefit for Member Companies**

CPCA encourages its members to take advantage of savings on personal products via our Affinity Program.

Please contact [CPCA](#) for more information.

Take advantage of your CPCA member benefits.

* Benefits are based on individual circumstances like age of autos, accidents, etc.

NOTE: Please provide email addresses of those in your organization who should be put on the mailing list for information provided herein.
Contact [Micheline Foucher](#) for details.

Don't forget to take advantage of these CPCA resources:



Sign up for training courses:

- Coatings Technology
- TDG and HSE Training

Download member logo from CPCA website:



**CANADIAN PAINT
AND COATINGS
ASSOCIATION**



**ASSOCIATION CANADIENNE
DE L'INDUSTRIE DE LA PEINTURE
ET DU REVÊTEMENT**

Visit Member's Only section of CPCA web site regularly for additional resources.

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CPCA Coatings Technology Scholarship



CPCA annually awards a scholarship to deserving children of staff of member companies, continuing the long-standing tradition of the Toronto Society for Coatings Technology over many years. The award is made by CPCA's Education Committee and granted to high school students who have excelled in their final year and have been accepted for further post-secondary education. Granting the award is based solely on academic achievement.

HAVE YOUR SAY!

We welcome your views and comments on any of the topics raised in this e-newsletter or any topics you would like us to cover in future issues. Please contact the CPCA team at cpca@canpaint.com with your feedback.



Editor's Note: All financial information is in Canadian dollars unless otherwise stated.

CPCA BUSINESS MANAGEMENT, MARKETING AND SALES ALERT is for those involved in marketing, communications and general management in CPCA member companies. Please send any questions or comments to the [Editor](#).

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