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- CPCA Participates in CMP National Stakeholder Advisory Council in May
- CPCA Participates in Post-2020 Multistakeholder Consultation Scheduled in May

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**Get More Insight from  
CPCA's Annual Guide  
and Directory**

### **CPCA Insight: Guide and Directory 2018**

is now available. Get a digital copy of this annual bilingual publication for the Canadian paint and coatings industry **today**.

**Download the electronic version.**



## **CPCA REPORT**

### **New Coatings Consultancy Website Concerns**

A new web-based consultancy company operating in numerous countries, including Canada, has raised concerns among several IPPIC members over the legitimacy of the Dutch-based company offering to support “Business to Business” connections for those seeking a coatings supplier or related services. Their efforts are sending inaccurate and confusing messages with respect to association management, consultancy services, etc.

They profess to a wide agenda of services but offer a disjointed picture that may have commercial implications if not an outright misrepresentation of multinational company interests. They even have links to the false web site for the “World Coatings Association”. In Canada, their list of companies seems to have been extracted from the CPCA member list, with many inaccuracies including wrong addresses for many plants and corporate HQs and for some multinational companies, the business subsidiary addresses are not even for their “paint” division.

To be clear, the company seems to have no expertise in coatings at all and are attempting to develop it by data searches and by using association information. This practice certainly reinforces the need for the “buyer beware” principle.

**Member Action Required:** *All CPCA members (and their customers) should NOT rely on these particular websites for information or expertise.*

### **NRCan Revises Proposed Restrictions on Retail Sales of Two Explosive Precursors: Acetone and Aluminum Powders and Flakes**

For acetone, National Resources Canada officials told CPCA PCWG members that they are now willing to exempt from the new requirements sellers of products/mixtures (e.g. paint and coatings) made with acetone, including aerosol products. For aluminium powders and flakes, NRCan will now exempt products containing Al powders greater than 200 microns, as well as all pastes (e.g. used by paint and coatings formulators). NRCan also-stated its intention to exempt sales records and controlled access for consumer package sizes below a certain threshold for the products in both categories. The Gazette Part I publication is expected this summer.

**Member Action Required:** CPCA submitted comments and recommendations to ensure all CASE products and allied products are not affected by final requirements and CPCA will closely monitor the Gazette publication on behalf of members for further action if necessary.

## Paint and Coatings Working Group's CMP Update

Code of Practice for MEKO: This code targeting consumer alkyd paint is due for a 5-year compliance assessment in 2019. The Code imposes the lowest possible levels of MEKO, use of alternatives, a ventilation warning statement on labels, and the establishment of an educational program using CPCA tools and/or other means. Health Canada will soon start its information gathering on MEKO-containing products and proceed with random product testing in 2019.

**Member Action Required:** All Architectural members subject to this code should review their compliance status as soon as possible this year.  
**CEPA Review:** Government to Amend Toxic Substances Management Policy (TSMP)

## The Federal Government Plans to Amend TSMP of 1995

Under CEPA, policies are not law but may form the basis for laws and regulations. Policies provide a framework, which in turn forms the basis for attaining key management objectives. There are three existing policies under CEPA: **Toxic substances management policy (TSMP)**, **Compliance and enforcement policy** and **Pollution prevention planning** (which relates to P2 Plans). TSMP objectives relate to the virtual elimination of PBiTs releases to the environment (Track 1 contains 12 substances like DDT, etc.) and to the management of other toxics and substances of concern throughout their life cycles to prevent or minimize environmental releases (Track 2).

Government officials told industry that they want to introduce SVHCs (Substances of Very High Concerns) in Canada, which will likely be incorporated in the TSMP. It will be discussed at the CEPA-ICG Update Conference in Toronto on October 1. Officials also talked about proposing the handling of four lists of substances: SVHCs, Other Toxics List, Watch List for Non-Toxics at Current Levels, Openly Safe List. Overall it appears that the government will slowly be moving towards consideration of hazards with the adoption of these new lists. ECCC officials also said they would even be considering the EU introductory concept of PMTs (Persistent and Mobile Toxics), which are receiving attention for the management of drinking and ground waters.

## Canadian Manufacturers & Exporters Currently Consulting Members about the Impact of the Clean Fuel Standard (CFS)

CME is concerned that the federal government plan to "de-carbonize" fuel sources by forcing switching on all fuels – stationary (including for plant operations, manufacturing inputs, and transportation related vehicle fuel) – will lead to significant cost increases for manufacturers in Canada. The policy is still being developed and there are many details that are still missing, such as the analysis pertaining to the costs and reductions related to the CFS. CME also learned of a task group's proposal for an alternative approach to the development of a federal CFS that will exempt EITE (Energy-Intensive, Trade-Exposed Industries). CME is planning a conference call with members of the Canadian Manufacturing Coalition, of which CPCA is a member, in early June. During this call, CME will brief stakeholders on its position, solicit input and recommendations and discuss alternative solutions.

## ECCC/HC About to Survey Uses of Microbeads in Canadian Paint and Coatings Products



Paint and coatings products figure on Canada's prospective list along with other products and toiletries. Microplastics (beads or fibres) are only added to a small portion of the portfolio of water-borne paints to confer certain properties during application (ease of brushing or rolling) or in the film (matt appearance; scratch resistance, bridging over cracks in walls). By far, most of the WB paint finds its way to the intended surface where it dries and embeds all microplastic particles in a dried paint layer. But it is recognized that a small fraction of the paint volume may find its pathway to waste water when users clean their brush or roller under the tap.

**Member Action Required:** *Members should be prepared for a government survey on the sectoral use of microplastics/microbeads. CPCA will comment with other sectors on this survey design.*

## IPPIC & CEPE Preparing Response for ECHA's Current Call for Evidence and Restrictions on Intentionally Added Microplastics

IPPIC and CEPE/CEFIC recently submitted extensive comments on the paint and coatings category as a possible primary or secondary contributor to microplastics. IPPIC clearly stated that polymers are NOT microplastics, as defined morphologically and by molecular weight, and that coatings themselves are polymeric materials by design, and similarly, applied coatings are distinct from macroplastic materials, such as containers and other functional products. As coatings are intended to be used and not discarded, IPPIC urged ECHA to focus its assessment of intentional uses of microplastics where they may impact the environment in clearly defined and quantified ways.

## CPCA Comments on the WHMIS 2015 Hazardous Products Act Requirements for All Suppliers to Keep "True Copies of Labels" for Six Years

In a letter to Health Canada officials, CPCA called for the removal of this onerous regulatory burden under the Hazardous Products Act (HPA) that requires distributors and suppliers to retain all true copies of product labels for 6 years. CPCA argued that no other GHS compliant country in North American or the European Union has such labeling requirements and that WHMIS 2015-compliant labels are already affixed to the product container and Safety Data Sheets contain the WHMIS 2015 regulatory information for worker safety.

CPCA also argued from a product security perspective that having such widespread, potentially uncontrolled access to a manufacturer's true labels could easily lead to illicitly labeling counterfeit goods and brand name goods. The manufacturer's immediate loss of copyright label artwork and valuable branding elements upon releasing "true copies" would be enormous.

**Member Action Required:** *CPCA has developed comments and will consider petitioning the Canadian government for amendment of Section 14 of the Act.*



## CPCA READING | COURSE HIGHLIGHTS

Stay on top of the latest industry trends, in technology, AI and robotics automation, HR and more. Below is a listing of free e-books available for download.

- [Top 5 Safety and Technology Trends of 2018](#)
- [How to Make Sure Your Dust Collection System Complies with Combustible Dust Standards](#)
- [Interview: What Makes A Good CDO and Why You Need One](#)

From the increasing importance of the role to reporting structure, AT&T's first-ever

Chief Data Officer, Steve Stine, reveals all.

- [AI and Robotics Automation in Consumer-driven Supply Chains](#)
- [People, Planet, Profit: CSR in an Environmentally Conscious Marketplace](#)
- [New Robot Detects Industrial Hackers](#)

Manufacturers can now use new decoy 4-wheel computer systems known as "HoneyBots" developed at Georgia Tech.

- [Are you Cobot Ready?](#)
- [How to manage a mixed team of collaborative robots and humans.](#)

Free BDC e-Book: Profiting from Technology: A Guide for Entrepreneurs



## CPCA HIGHLIGHTS OF EVENTS

### Upcoming June 11 OECD Webinar on Guidance on Change of Ownership in Hazardous Facilities

[Ownership change transactions](#) in facilities can potentially affect the safety management of hazardous chemicals at a facility. This one-hour seminar at 8 am (EDT) by OECD will discuss [key elements to consider during a change of ownership](#) at hazardous facilities to minimize potential risks of chemical accidents.

### Chemours Webinar: Try Before You Buy: How the Latest Technology Takes the Guesswork out of Paint Performance

On [June 13](#), learn more about the groundbreaking technology that uses a statistical image analysis of the paint surface to truly quantify the surface structure and real hiding power.

[September 17-18](#), Boston Harbor

### CEPA-ICG Update Conference

[October 1-3](#), Toronto. The program was recently finalized, including workshops. In the context of the CEPA Review and Post-2020 CMP, this event is an almost perfect timing for meaningful discussions with government officials.

**CONTINUITY, CHANGE & COLLABORATION**

THE NEW CEPA: WHAT DOES IT MEAN FOR INDUSTRY, GOVERNMENT & CHEMICALS MANAGEMENT IN CANADA?

**CEPA ICG**  
Presented by the CEPA Industry Coordinating Group

2018 CEPA Conference | October 1<sup>st</sup> – 3<sup>rd</sup>, 2018 | Holiday Inn Toronto Airport | [cepa-icg.ca](http://cepa-icg.ca)

### 8th International Conference and Exhibition on Biopolymers and Bioplastics

[October 15-16](#), Las Vegas

### 6th Annual Regulatory Summit USA

[October 31-November 1](#), Arlington



## CPCA CORPORATE NEWS

## PPG to Cut Jobs in Restructuring & Debut Anti-fingerprint Coating at SID Display Week 2018

PPG will be cutting over 1,000 jobs globally in a restructuring effort that follows on rising raw-material costs and the loss of the company's consumer brands listing from Lowe's stores earlier this year. The layoffs are planned between now and during the second quarter of 2019. PPG expects the restructuring to begin to pay off within two years. PPG recently closed its lab in Montreal.

## Axalta Expands Industrial Wood Manufacturing Capability

**Axalta increased its manufacturing capability** for its global industrial business by investing in the 56,000-square-foot in Minnesota. Axalta will focus on R&D, application work for its Industrial Wood coatings business, and warehousing/production across certain business segments.

## AkzoNobel Specialty Chemicals' Elotex Recognized

**Two of AkzoNobel Specialty Chemicals' Elotex** re-dispersible polymer powders earned a Top Product of the Year Award from *Environmental Leader* and *Energy Manager Today*, recognizing their environmental benefits for customers in the flooring additives industry.

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OTHER

# NEWS OF INTEREST



## INTERNATIONAL NEWS

### IARC Finds Styrene 'Probably Carcinogenic'

**Styrene, previously classified as group 2B** ("possibly carcinogenic to humans"), is now concluded, along with quinolone, as group 2A ("probably carcinogenic to humans"). Quinoline is used to make drugs and dyes while styrene-6,8-oxide is used to make epoxy resins.

### ACA Grassroots CoatingsVOICETM Takes Action on H.R. 4318

**Bill H.R. 4318** passed the House of Representatives and will soon amend the **Harmonized Tariff Schedule** of the US to provide for duty suspensions and reductions through **December 31, 2020**. Over a dozen ingredients used in the coatings industry are included in this bill. ACA submitted letters of support to the Senators from the states where the coatings industry has the largest footprint and encouraged its members to contact their Senator.

### Regulatory Action Expected for Methylene Chloride Paint Strippers

**The US EPA will finalize** its proposed rule. Despite previous suggestions that the initiative would be shelved, the US EPA has announced it will move forward with finalising its

proposed rule addressing methylene chloride paint strippers.

## Clean Air Regulations Protect Health and Benefit the Economy

An article discussing the economic, environmental, and entrepreneurial benefits of air quality regulations.

## CARB AIM Suggested Control Measure Schedule

CARB will release a proposal in June and likely bring the SCM to their Board in January 2019. For colorants, CARB will likely include proposed limits similar to the SCAQMD colorant limits of 50 g/l for all coatings, except 600 g/l for solvent borne Industrial Maintenance Coatings. ACA's understanding is that some companies could live with a 250 g/l limit. ACA will ask for a 3-year sell through and small container exemption provisions.

## Reminder: ISO Certification

New First of Its Kind **ISO Standard for Facility Management ISO 41001 ISO 14001:2015 & ISO 9001:2015 Transitions**

**Member Action Required: Certified Organizations have until Midnight on September 14, 2018 to transition to the 2015 versions of the standards.**

## Conference Board of Canada: Canadian Employers Demonstrate Commitment to Absence and Disability Management Programming

How does your organization measure up? **Download a copy** of Absence and Disability Management: Trends in Organizational Health Management. This CBoC 32 page report provides insight to health concerns and design of stay-at-work programs and return-to-work programs. To purchase the report, please visit the Conference Board of Canada.

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## FEDERAL NEWS

### Bill C-25 Approaches Royal Assent

**Bill C-25** proposes amendments to the Canada Business Corporations Act, which covers four main areas of interest: the election of directors; diversity disclosure; shareholder communications; and house-keeping amendments.

### Canada Ensures Polluters Pay for Causing Hazardous Spills

**On April 23**, Canada ratified the 2010 Hazardous and Noxious Substances Protocol, a global regime that ensures compensation for those affected by a hazardous and noxious substances spill.

### Likely No Passing of NAFTA This Year

Congress will consider the issue after the **US midterm elections**.



## Competition Bureau Drafts 2018-2019 Plan of Its Proposed Strategy to Advance Competition in the Marketplace

The draft is released for public comment, outlines how the Bureau will pursue its work to foster more competition and innovation in Canada, and shows how building trust with consumers and businesses will continue to be at the heart of its efforts in 2018-19.

## Canada's Transport Minister Launches Roundtable Series for Ports Modernization

Findings are expected in 2019 to help identify potential policy, legislative and regulatory changes.

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## NATIONAL NEWS

### Federal Government Supports Creation of Advanced Manufacturing Centre in Burlington

This investment will help create 295 new Canadian jobs by 2026 and will enable Burloak to open a new, world-class Additive Manufacturing Technology Centre in Ontario, that will help make Canada a world leader in additive manufacturing, also known as 3D printing. This method generates 3D printed parts that are lighter and often more durable than traditionally manufactured parts.

### Update on Canada 150 Community Infrastructure Program (CIP150)

This \$300-million fund was established to celebrate Canada's 150th birthday. In Western Canada, Feds already invested over \$91.3 million to rehabilitate or improve more than 770 community infrastructure assets and facilities.

### Kirsty Duncan, Canada's Minister of Science, Gives a Ted Talk

Minister Duncan speaks about the need for scientists to be free to speak about their research, even when it does not align with government.

### New Smart Monitoring Technology

Powder containment and aseptic transfer valve specialist ChargePoint Technology has launched a smart monitoring hub to support efficiency and safety within chemical and pharmaceutical manufacturing processes.

### Is Marijuana Use Safe or Not in the Workplace? And What If The Answer Is Not Clear?

The article discusses a recent arbitration decision from Newfoundland regarding accommodating medical cannabis users in safety-sensitive workplaces



## PROVINCIAL NEWS



### ONTARIO

#### Board of Trade: Reduce Business Property Taxes to Make Ontario More Competitive

To mitigate the costs of an increased minimum wage and high energy prices faced by Ontario business, Toronto Region Board of Trade is calling on the campaigning parties to harmonize and cut provincial property taxes on businesses.

#### Reminder: Ontario Passes Pay Transparency Legislation Imposing New Obligations on Employers

On April 26, Ontario passed Bill 3, the Pay Transparency Act, 2018. The Pay Transparency Act, 2018 imposes requirements for employers relating to the disclosure of information about the compensation of its employees and prospective employees for the purpose of promoting "gender equality and equal opportunity" in employment. The new legislation is effective on January 1, 2019.



### ALBERTA

#### New Silicon Valley Trade Specialist Available

Alberta companies will have access to a new trade specialist to help them attract Silicon Valley business partners, customers and investors.

#### Alberta Program Boosts Energy Efficiency

Industrial facilities can upgrade equipment and make energy improvements through this new Energy Efficiency Alberta program.

#### 2018 Construction Season Underway with Hundreds of Transportation Projects

More than 500 projects across Alberta will enhance and expand roads and bridges and support water management infrastructure.



### BRITISH-COLUMBIA

#### Bill 6: Employment Standards Amendment Act Passed Third Reading

The bill contains amendments to the Employment Standards Act, including new and extended statutorily-protected leaves of absence.

## Container Truck Drivers Experiencing Boost in Enforcement and Rates

<https://www.canadianshipper.com/transportation-and-logistics/b-c-container-truck-drivers-see-boost-enforcement-rates/1003376611/>

## B.C. Sets New Greenhouse Gases Reduction Targets to 60 per cent by 2040

The **provincial government** has introduced legislation that aims to cut greenhouse gas emissions by 40 percent by 2030, and a 60 percent reduction by 2040

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**MEKO**

**EDUCATIONAL RESOURCES NOW AVAILABLE!**

The Canadian Paint and Coatings Association (CPCA) has developed educational communication tools to ensure that all consumers adopt recommended practices with regards to ventilation when using indoor alkyd paint products containing MEKO.

View, download or print copies of the **fact sheet**, **poster** and **video** or share a link to the materials on your social media networks and/or website.

[www.canpaint.com/meko-educational-materials](http://www.canpaint.com/meko-educational-materials)

 **CANADIAN PAINT AND COATINGS ASSOCIATION** **ASSOCIATION CANADIENNE DE L'INDUSTRIE DE LA PEINTURE ET DU REVÊTEMENT**

## Members Urged to Use Educational Materials for MEKO

Please note that all CPCA members are urged to use the educational materials provided for their use to inform customers about the issues related to MEKO in paint. These materials are provided to communicate the information on the Code of Practice for MEKO to company staff, contractors, DIY consumers and the public generally. Please note that this undertaking was required for the industry to secure a voluntary Code of Practice for MEKO instead of a regulation. Health Canada and Environment Canada will be evaluating the status of the effectiveness of the Code in several years, including the effectiveness and use of the educational materials. Based on that assessment a decision will then be made whether or not a regulation is required instead of a Code of Practice.

## BUSINESS

**INTELLIGENCE****Webinar Recording: How Legislation Is Affecting the Development of Epoxy Paints****3D Printed Pedestrian Bridge to Span Amsterdam Canal**

**Connected via sensors** for continual safety checks, the 3D steel bridge is printed by robots developed by a design studio based in Amsterdam.

**Automotive Assembly: Ford to Stop Selling Most Car Models in North America**

**Ford will no longer sell the Fusion** midsize car, Taurus large car, CMax hybrid compact and Fiesta subcompact in North America. It exits this market as the U.S./Canadian market continues a dramatic shift toward trucks and SUVs.

**Paint & Coatings** **Technology****Mylands House Paints Mix Marble with Stardust**

**Britain's oldest family-owned paint company**, established by "Honest John" Myland in Lambeth in 1884. In the 20th century it thrived on providing scenery paints for London's film and television industry,

 **Market Studies****Global Aerospace Coatings Market**

This market is forecast to **surpass \$1 billion by 2024** driven by increased usage in the military, space and commercial segments.

**Global Coil Coatings Market 2017-2026**

**MarketResearch.biz's report offers** in-depth insights, revenue details, and other vital information regarding the global coil coatings market, and the various trends, drivers, restraints, opportunities, and threats in the target market till 2026.

**Global Exterior Wall Coatings Sales Market Analysis & Forecast to 2025**

**HTF MI published a new industry research** that focuses on Exterior Wall Coatings market and delivers in-depth market analysis and future prospects

**Global Can Coatings Market Projected to Reach US\$2.27B by 2022**

**This market will grow** at a CAGR of 3.4 per cent from 2017.

**Global Wood Coatings Performance to 2022**

This market will **grow at a CAGR of 6.42 per cent** between 2018 and 2022.



## Paints and Coatings Market Research and Forecast 2018 to 2025

The **Global Paints And Coatings Market** 2018-2025 report tracks the major market events including product launches, technological developments, mergers & acquisitions, and the innovative business strategies opted by key market players.

## Passive Fire Protection Coatings Market to Capture Huge Growth Globally at a CAGR of 7.1 Per Cent by 2023

**Passive Fire Protection Coatings industry** report gives the critical information like sales volume, development rate, market size, share, merchants, creation, technological innovations, producers, areas, and more.

## Global Diamond Coatings Market

**Tailor-Made Reports' study** forecasts that the global diamond coatings market is anticipated to flourish at a robust CAGR during the forecast period from 2017 to 2025.

## Global High-Temperature Coatings Market 2018-2022

This market should **grow at a CAGR of 4.43 per cent** from 2017.

## Adhesives & Sealants

### Emulsion Adhesives to Reach US\$17.28B by 2022

The **emulsion adhesives market** is projected to grow from \$12.98 billion in 2017 to \$17.28 billion by 2022, at a compound annual growth rate (CAGR) of 5.9 per cent between 2017 and 2022.

### Hot-Melt Adhesives Market to Witness Swift Growth

**Radiant Insights Inc, report** predicts that North America will continue to dominate a strong hot-melt adhesives market driven by increased industrialization, urbanization, and mounting demand from various sectors.

### Demand for Reactive Adhesives and Sealants to Reach 1.3 Billion Pounds in 2022

**The demand is projected to rise 3.0 per cent** per year to be valued at USD \$4.8 billion by 2022. The leading chemistries are silicones, polyurethanes, epoxies and polysulfides.

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## MARKETING CORNER

### PPG: The Art of Color Trend Forecasting

Each year **more than 20 global stylists** from industries including automotive, aerospace, consumer electronics and architectural meet to attend the Global PPG Color Forecast workshop. As a result of these discussions, one color from a palette

of 1,200 is unanimously named Color of the Year. Black's dominance in everything made it the natural choice for 2018.

### Leadership Longevity Requires an Open Mind

**Leadership** is not about having a monopoly on great ideas. You don't even need to be the foremost expert in your field to have a powerful impact (thank goodness!). The best leaders do have a knack for finding and implementing the latest and greatest ideas and don't always produce them. They simply know when they see one and they're willing to give it a try, especially when it's not their own.

### Canadian Tire Signs Deal to Buy Helly Hansen for US\$985M Plus Debt

The deal is expected to close in the third quarter of 2018.

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## TED TALKS

### How can we turn the cold of outer space into a renewable resource

What if we could use the cold darkness of outer space to cool buildings on earth? In this mind-blowing talk, physicist Aaswath Raman details the technology he's developing to harness "night-sky cooling" -- a natural phenomenon where infrared light escapes earth and heads to space, carrying heat along with it -- which could dramatically reduce the energy used by our cooling systems (and the pollution they cause). Learn more about how this approach could lead us towards a future where we intelligently tap into the energy of the universe.



# inc.com



## Bill Gates Gave Some Brilliant Management Advice on Hiring the Best People

"The competition to hire the best will increase in the years ahead. Companies that give extra flexibility to their employees will have the edge in this area," says Bill Gates. And not only millennials are asking for it. About 42 percent of survey respondents would leave a job for a flexible work environment.

# TREAT YOURSELF

Up to 25% off base rates for CPCA members

Arrive at your destination in style and comfort. Make the most of your next trip with great offers like dollars off, free weekend days, and a complimentary upgrade.

Plus, always receive up to 25% off base rates with AWD # D423500. Reserve today at [avis.com/800members](http://avis.com/800members) or call 1-800-331-1212.



Terms and Conditions: The savings of up to 25% applies to Avis base rates and is applicable only to the time and mileage charges of the rental. Offer does not apply to car group X. All taxes, fees (including but not limited to Air Conditioning Excise Recovery Fee, Concession Recovery Fee, Vehicle License Recovery Fee, Energy Recovery Fee, Tire Management Fee, and Frequent Traveler Fee) and surcharges (including but not limited to Customer Facility Charge and Environmental Fee Recovery Charge) are extra. Please mention 800-331-1212 to take advantage of this offer. Offer is available for U.S. and Canadian residents only for rentals at participating locations in the U.S. and Canada. Offer may not be used in conjunction with any other AWD number, promotion or offer. Weekly rates require a minimum 7 day rental period. Weekend rate available Thursday noon, car must be returned by Monday 11:59 p.m., or higher rate will apply. A Saturday night keep and an advance reservation may be required. Discount valid on rentals checked out no later than December 31, 2018. Offer is subject to vehicle availability at the time of rental and may not be available on some rates at some times, including some online rates at Avis.com. Car rental return restrictions may apply. Offer subject to change without notice. Holiday and other blackout periods may apply. ©2018 Avis Rent A Car System, LLC.



## Register For A Diploma In Coatings Technology



CANADIAN PAINT AND COATINGS ASSOCIATION

ASSOCIATION CANADIENNE DE L'INDUSTRIE DE LA PEINTURE ET DU REVÊTEMENT



Training courses are now **online** and will enable members' staffs and partners to get training as needed. Once the training is completed, successful candidates will receive a Diploma in Coatings Technology. This is an opportunity for members to provide necessary skills training to retain effective staffing levels. The three levels of training available via CPCA are shown at right.

### Theoretical Concepts

The course is designed to provide the theoretical basics of coatings technology for young people who are just entering the industry, or who have been working in the industry for some time but who want to upgrade their status in the industry by earning a Diploma in Coatings Technology.

### Industrial Paint Applicators

In view of the complexity of most industrial coatings, the course is recommended to industrial paint applicators who need to be able to appreciate the composition, performance capabilities and handling of the products they purchase and use.

### Sales and Marketing

Designed for those working in a non-technical role such as purchasing of raw materials, production scheduling or sales or marketing, and who may not be interested in the Diploma as such. These candidates do not need to sit for the examinations and may enroll in only one semester to gain expertise in a subject of particular interest to them.

Learn more about our online courses:

Online training for TDG and WHMIS is also available for members and non-members.

[CanPaint.com/training-and-education](http://CanPaint.com/training-and-education)

## BUSINESS

# OPPORTUNITIES



## CANADIAN LISTING OF NEW MEGAPROJECTS

### Merx Listing

#### Atlantic

#### Residential Highrise - Tower III - Horizon Court

Micmac Blvd, Dartmouth

4+ Storeys (215 Units)

\$25-50M

#### Central



**Condominium - Henri B (Phase 1-2)**

575-577 Henri-Bourassa, Montreal

4+Storeys

\$50-100M

**Residential Commercial Development – AGORA**

Quartier du Plateau, Gatineau

4+Storeys

\$195M

**Rideau Carleton Raceway Casino Redevelopment Phase 2**

4837 Albion Rd, Ottawa

Hotel/Motel/Casino

\$75M

**Bayside Mixed Use Development**

Lower Sherbourne &amp; Parliament, Toronto

1900 condominium/apartment units

\$500M+

**Trinity Ravine Mixed Use Commercial Seniors Residential**

1250 Markham Road, Scarborough

4+Storeys

\$100M

**Mixed Use Commercial Residential**

484-490 Plains Road East, Burlington

4+Storeys

\$25-50M

**West****Capital Crossing Shopping Centre**

Capital Crossing/Rochdale Boulevard, Regina,

\$25-50M

**West District**

West Springs/Cougar Ridge, Calgary

Apartments/Condominiums/Theater/Auditorium/Athletic Facility/Retail

\$25-50M

**The Post High-Rise Office & Retail Podium**

349 W Georgia St, Vancouver

\$400M

**Little Mountain High-Rise Residential & Townhomes**Queen Elizabeth Park & 37<sup>th</sup> Ave, Vancouver

Apartments/Condominiums

\$60M

**Park Royal - Mixed Use Residential/Commercial Buildings**

752-764 Marine Drive, Vancouver

4+Storeys/Retail/Pre-School  
\$25-50M

## CN Rail to Purchase 350 New Lumber Cars from Hamilton Manufacturer

CN Rail is spending an extra \$700 million this year, half of which to upgrade its network. The work will be completed by November.

## Two Ontario Toyota Plants to Get \$1.4B Upgrade

The Cambridge and Woodstock factories in Ontario will become Toyota's North American manufacturing hub for the RAV4. The federal and Ontario governments will contribute \$110 million each.

## Next Phase of Ottawa LRT Gets \$50M Boost from Ontario

This new funding is in addition to the more than \$1 billion Ontario has already invested in stage 2 of the Ottawa LRT project.

## Port of Montréal Gets Funding to Improve Road Infrastructure

## Lac Megantic 11-kilometre Rail Bypass Announced for \$133M

This federal and provincial rail bypass project will start in 2019.

## Canada, Quebec Fund Transit, Electric Buses in Laval for \$26.8M in Laval

## Alberta Bridging the Gap for Heavy Truck Traffic

A \$90-million investment in the Highway 38 bridge across the North Saskatchewan River, south of Redwater will upgrade it to carry heavy and oversized loads.

## Application of Neutron Imaging to Investigate Durability of Cement-based Materials

Neutron imaging provides a solid basis for better understanding of deterioration mechanisms of cement-based materials and its recent improvements allow unexpected possibilities to study complex processes in cement-based materials. There is potential for further research based on this promising technology.

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## REPORT ON THE CANADIAN ECONOMY

### Canada Trade Deficit Hit Record \$4.1B in March

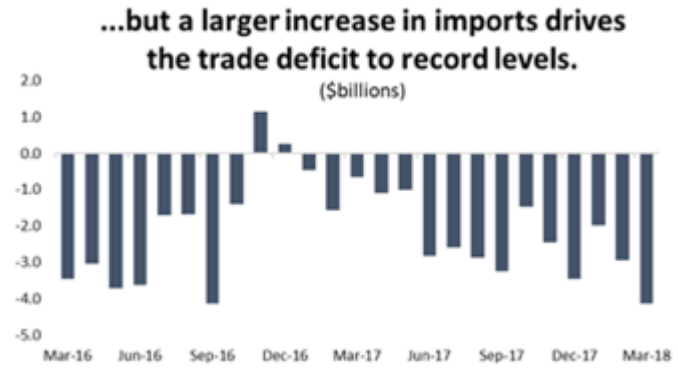
Canadian imports climbed six per cent to \$51.7 billion in March. Meanwhile, exports increased 3.7 per cent to \$47.6 billion.

[https://www.canadianmanufacturing.com/exporting-and-importing/statistics-canada-says-trade-deficit-hit-record-4-1-billion-in-march-212621/?custnum=2038764&title=&utm\\_source=CMO&utm\\_medium=email&utm\\_campaign=180503](https://www.canadianmanufacturing.com/exporting-and-importing/statistics-canada-says-trade-deficit-hit-record-4-1-billion-in-march-212621/?custnum=2038764&title=&utm_source=CMO&utm_medium=email&utm_campaign=180503)

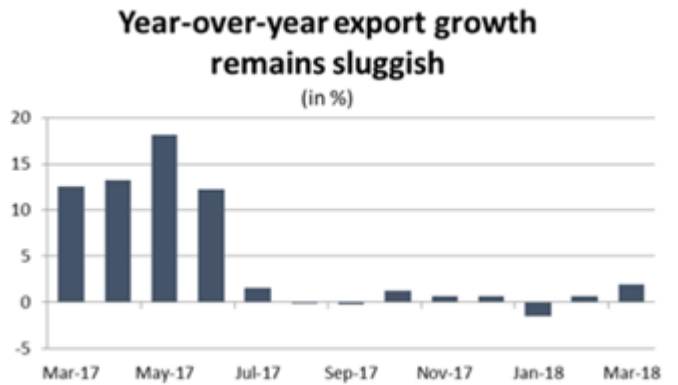
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## CMC Merchandise Trade Analysis: Monthly Trade Deficit Hits an All-time High as Imports surge in March

For the first time in four months, Canadian exporters posted solid growth in March, with total foreign sales increasing by 3.7 per cent over February. Although that increase brought exports to their highest level since last May, it was eclipsed by a widespread surge in imports, causing Canada's trade deficit to widen to a new all-time monthly high of just over \$4.1 billion.



While exports were higher in March, growth remains flat on a year-over-year basis.



For their part, imports hit a new record high in March, as Canadians bought more goods from the US, China and the EU. Total imports rose by 6.0 per cent, eclipsing the previous record set in December.

Higher sales volumes drove the increases in both, imports and exports. On the export side, shipment volumes rose by 3.0 per cent versus February, bolstered by a 1.5 per cent increase in goods.



While import prices were also 1.5 per cent higher, the volume of goods rose by 5.2 per cent.

Turning to export products, nine of the 11 broad product categories posted gains. Leading the way was the aerospace sector. There were also solid gains in energy products (up 4.2 per cent), which rebounded from sharp declines in February.



On the negative side, non-fuel petroleum products contributed to a drop in exports of chemical products. The only other notable weak spot in March was the auto sector. Motor vehicles and parts exports have been flat since November and remain more than 12 per cent below their recent peak in May 2017.

Export growth was also relatively widespread by destination. Exports to the UK jumped more than 47 per cent, to the US by 1.2 per cent, and showed notable trade gains in Saudi Arabia, South Korea, Japan and Germany.

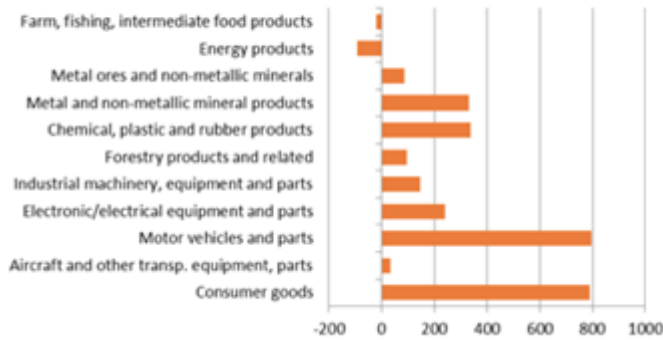


On the import side, the 6.0 per cent spike was distributed to nine of the 11 broad product categories in March. On a dollar-value basis, the largest increases were in imports of motor vehicles and parts (up \$795 million), and in consumer goods (\$790 million).



### Import growth by product type

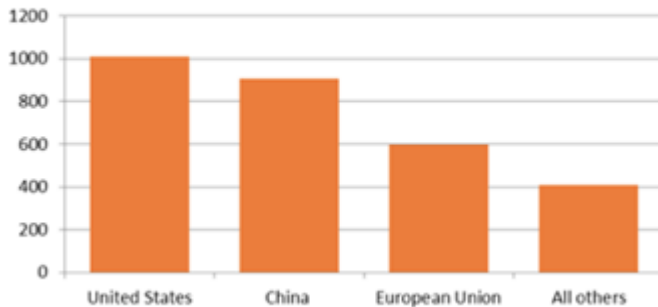
(over previous month, in \$millions)



The largest increase in imports came from the US, where imports jumped by more than \$1.0 billion (3.1 per cent). However, imports from China increased by 26.5 per cent compared to February, while purchases of goods from the EU were nearly \$600 million higher.

### Import growth by country/region

(Feb-Mar, in \$millions)



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## CPCA CONNECTS

### ***CPCA: Protecting Your Interests Since 1913***

CPCA regularly publishes several important publications to ensure members are fully informed of ongoing issues and actions impacting the paint and coatings industry in Canada. These include:

#### ***Regulatory RADAR***

CPCA Regulatory RADAR reports on news of interest to paint and coatings manufacturers, suppliers and distributors. A members-only publication detailing comprehensive legislative and regulatory actions at all levels of government.

### ***Prime Time News***

A publicly available monthly newsletter sent to members, stakeholders and governments to provide a window into the industry for those with an interest or role in the sector.

### ***Business Management & Marketing News***

A members-only publication addressing relevant issues for those involved in management, sales and marketing in member companies.

### ***CPCA INSIGHT***

Guide & Directory published annually to report on CPCA's work on behalf of members, key trends in the industry, raising awareness of the issues important for the sector and a guide of CPCA members supporting the important work done to sustain a long-standing and viable Canadian industry

### ***Regular Bulletins, Updates, Memoranda and Press Releases***

CPCA members are fully informed and can have direct input on actions taken by CPCA's board, technical committees and staff to ensure the industry is represented at the table when decisions are made affecting their business.

*All past issues of CPCA Publications can be found online in the Members Only section of [www.canpaint.com](http://www.canpaint.com).*

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Our mailing address is:  
900-170 Laurier Avenue West  
Ottawa ON K1P 5V5

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Editor's Note: All financial information is in Canadian dollars unless otherwise stated.